

# London **IN THE RED**

**Hounslow**

This briefing aims to raise awareness of the nature and cost of problem debt in London. We look at problem debt across the entire capital and within Hounslow, suggesting how the issue can be addressed.

It was prepared by StepChange Debt Charity, the largest specialist debt advice charity working across the UK. In 2017 620,000 people contacted our free telephone advice line or online Debt Remedy tool for support. Over 100,000 lived in London.

## The cost of problem debt to London's economy

Problem debt is not simply a financial problem, but has wider social costs affecting people's physical and mental health, relationships, employment and productivity.

We estimate over **1/2 million** Londoners are in problem debt, almost 16,000 in Hounslow

This creates external and social costs of at least **£1.5 billion** per year in London, £42million in Hounslow alone



## London has higher levels of problem debt:

In 2017 the highest proportion (17%) of StepChange clients lived in London, almost 3,000 in Hounslow.

London clients had higher average incomes (£1,440 vs £1,350), but spent a higher proportion of this income on essentials, such as rent or fuel (57% vs 50%). Most of this difference in the cost of essentials was associated with higher housing costs. A higher proportion of London clients with

housing costs were behind on their rent or mortgage payments compared with the UK in general (36% vs 29%) and average amounts owed in rent or mortgage payments were higher than nationally (£1,400 vs £950 for rent; £4,450 vs £3,380 for mortgage arrears).

Average credit card (£7,210 vs £6,760), overdraft (£1,600 vs £1,440) and payday loan debts (£1,090 vs £940) were all higher for our London clients than for all UK clients.

**17%**

of StepChange clients come from London

## Recommendations

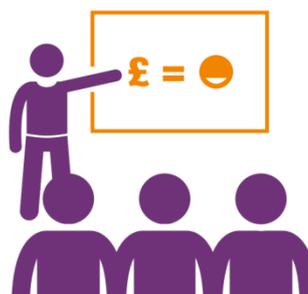
Our results show that problem debt is a priority issue for London with high economic and social costs. There needs to be better co-ordination at a London-wide level to ensure:



Earlier signposting, and improved access, to free regulated debt advice.



London local authorities should use a consistent framework for agreeing affordable repayments of money owed to them. This should acknowledge hardship and be based on an accepted objective standard.



London local authorities promote and share best practice council tax collection procedures. Evidence shows that good debt collection practices result in increased collections over time and reduced operating costs.<sup>1</sup>



London local authorities should have procedures in place to identify vulnerable people. They should not pass anyone who has been assessed as in vulnerable circumstances to bailiffs for enforcement action.

# Overview of our findings

Our analysis shows that Londoners are more at risk of problem debt than the UK average, regardless of where they live in the capital and relative borough deprivation levels. Our data also shows that our clients from London are having more trouble keeping up with paying for the essentials, particularly housing bills, than our UK clients on average. Our London clients' unsecured debts are higher than those of our UK clients as a whole, suggesting that those living in the capital may be more likely to use additional credit to cover the higher amounts they spend on priorities, particularly housing.

These tighter budgets are also associated with a higher level of council tax arrears amongst Londoners. However, although the referral of council tax arrears to bailiffs for collection has increased in London over the last two years, our data does not show any relationship between the number of cases referred to bailiffs and any signs of improved collection rates across boroughs.

This analysis of our client data is consistent with other research which paints a picture of a capital in which high housing costs mean that Londoners' finances are tighter than the rest of the country. This is associated with more Londoners being dissatisfied with their financial circumstances, fewer having savings, including pension savings, or owning their own home.

## Characteristics of our London clients in problem debt

A lower proportion of our London clients are over 60 than the national average (9% vs 10%).

They are more likely to be self-employed (8% vs 7%), unemployed (32% vs 29%) or a student (2% vs 1%).

Our London clients are more likely to live in social housing (37% vs 29%) and less likely to have a mortgage (15% vs 18%) or own their home outright (2% vs 3%) compared with the UK average.

London clients renting in more deprived London boroughs are more likely to have rent arrears than those in less deprived boroughs.

Those in more deprived boroughs are more likely to have fallen into debt following a job loss than those who live in more affluent boroughs.

Our London clients living in the more affluent London boroughs have higher levels of unsecured debt and are more likely to have fallen into debt as a result of relationship breakdown than those in more deprived boroughs.

**Londoners have higher average incomes but less money left after paying for essentials...**



1 'Working collaboratively with debt advice agencies: A strategic toolkit for creditors' Money Advice Service (2017).

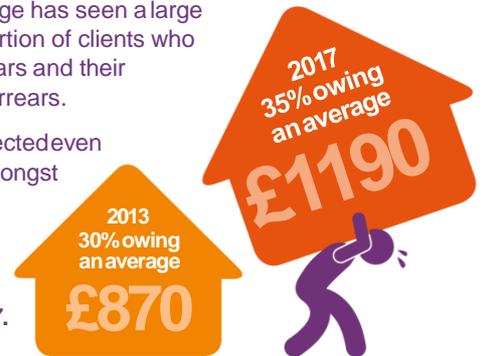
2 'Stop the Knock' Money Advice Trust (2017).

## Council tax and bailiff use in London

Nationally, StepChange has seen a large increase in the proportion of clients who have council tax arrears and their average council tax arrears.

A similar trend is reflected even more dramatically amongst our London clients

**30% owing an average £870 in 2013 to 35% owing £1190 in 2017.**



**Our clients' average council tax arrears were higher in London than the UK average (£1190 vs £1080),** although average council tax bills are lower in London than the UK (Band D 2016-17 London average was £1,330 vs £1,590 nationally).

In the 20 London boroughs for which data was available<sup>2</sup> referral of **council tax arrears to bailiffs increased by 12% between 2014-15 and 2016-17.** This was similar to the average national rise of 14%.

There was no relationship between the proportion of StepChange clients with council tax arrears, or their average arrears, and the number of council tax arrears cases referred to bailiffs for collection in each London borough for which data was available.



## Problem debt in Hounslow

Our clients who live in Hounslow showed the following characteristics:

**High proportion of couples without children:** Hounslow had the highest proportion of clients who are couples without children at 14.5% compared with the London average of 11.2%

**Low proportion of clients renting from a housing association:** Hounslow had the lowest proportion of clients who rent from a housing association at 10.1% compared with a London average of 16.5%

**High proportion whose reason for debt was illness:** Hounslow had the third highest proportion of clients who fell into debt as a result of illness at 16.4% compared with a London average of 13.4%

**High average payday loan levels:** Hounslow had the second highest average payday loan debt (£1,565 vs £1,091).

For more information visit the StepChange Debt Charity website

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